Innofactor

Company report

12/19/2024 09:07 am EET



Joni Grönqvist +358 40 515 3113 joni.gronqvist@inderes.fi

✓ Inderes corporate customer



This report is a summary translation of the report "Lopetamme seurannan yhtiön poistuessa pörssistä" published on 12/19/2024 at 8:05 am EET.

Our coverage ends due to delisting

Innofactor is already 94% owned by Onni Bidco following the takeover bid in November, and the redemption process for the remaining shares is underway. As a result, the company will be delisted in the coming months, and we will stop monitoring Innofactor's stock after the company terminated its research service agreement. In September, we updated our forecasts based on the company's profit warning. The final interview with the CEO and comments on the redemption process can be found <u>here</u> (in Finnish).

Redemption process for the remaining shares

Innofactor announced in November that the Onni Bidco consortium has received 94.25% of Innofactor's shares, exceeding the 90% redemption threshold. As a result, Onni Bidco has also initiated the redemption process and Innofactor is about to be delisted from the Helsinki Stock Exchange.

Stock market run and Inderes coverage continued for more than 10 years

In 2010, Innofactor went public through a reverse listing with revenue of 10 MEUR at the time. Our monitoring started relatively soon after the IPO and Innofactor was Inderes' first company under Inderes' equity research coverage. The monitoring period has included operationally good and challenging times. In recent years, there has been a shift in strategy from a strong acquisition focus to a more balanced and organic growth strategy. Microsoft solutions have always been at the heart of the company's strategy. In 2024, the company's revenue will be around 80 MEUR, representing a CAGR of "16% over the stock market run. The EBITDA margin has been just over 10% in recent years. Since the end of 2011, the market value of the company has increased by an average of 10% per year, calculated at the offer price.

Exit from the stock exchange underway

Innofactor's share redemption proceedings are underway, and the company has announced its intention to delist from the stock exchange as soon as possible. We have commented on the earlier stages of the takeover bid in our previous reports and comments. Our research coverage of Innofactor has been based on an equity research service agreement between Inderes and Innofactor. With the delisting of the company and the resulting termination of the contract, we regret that we will no longer be able to provide research coverage of the company to our investor community. Our previous research on the company is available on the Innofactor company page on our service.

Recommendation

(was Reduce)

(was EUR 1.68)

Share price:

1.68

Key figures

	2023	2024 e	2025 e	2026e
Revenue	80	79	82	85
growth-%	13%	-1%	3%	4%
EBITDA	9.1	7.1	8.7	9.8
EBITDA-%	11.3 %	9.0 %	10.5 %	11.4 %
Net income	3.4	2.7	4.2	5.1
EPS (adj.)	0.10	0.10	0.12	0.14
P/E (adj.)	12.2	17.4	14.3	11.7
P/B	1.7	2.3	2.2	2.1
Dividend yield-%	5.7 %	4.8 %	5.4 %	6.0 %
EV/EBIT (adj.)	8.8	13.7	11.5	9.2
EV/EBITDA	5.8	9.3	7.5	6.3
EV/S	0.7	0.8	0.8	0.7

Source: Inderes

Guidance

(Unchanged)

Innofactor's revenue and EBITDA in 2024 are estimated to be lower than in 2023.

Disclaimer and recommendation history

The information presented in Inderes reports is obtained from several different public sources that Inderes considers to be reliable. Inderes aims to use reliable and comprehensive information, but Inderes does not guarantee the accuracy of the presented information. Any opinions, estimates and forecasts represent the views of the authors. Inderes is not responsible for the content or accuracy of the presented information. Inderes and its employees are also not responsible for the financial outcomes of investment decisions made based on the reports or any direct or indirect damage caused by the use of the information. The information used in producing the reports may change quickly. Inderes makes no commitment to announcing any potential changes to the presented information and opinions.

The reports produced by Inderes are intended for informational use only. The reports should not be construed as offers or advice to buy, sell or subscribe investment products. Customers should also understand that past performance is not a guarantee of future results. When making investment decisions, customers must base their decisions on their own research and their estimates of the factors that influence the value of the investment and take into account their objectives and financial position and use advisors as necessary. Customers are responsible for their investment decisions and their financial outcomes.

Reports produced by Inderes may not be edited, copied or made available to others in their entirety, or in part, without Inderes' written consent. No part of this report, or the report as a whole, shall be transferred or shared in any form to the United States, Canada or Japan or the citizens of the aforementioned countries. The legislation of other countries may also lay down restrictions pertaining to the distribution of the information contained in this report. Any individuals who may be subject to such restrictions must take said restrictions into account.

Inderes issues target prices for the shares it follows. The recommendation methodology used by Inderes is based on the share's 12-month expected total shareholder return (including the share price and dividends) and takes into account Inderes' view of the risk associated with the expected returns. The recommendation policy consists of four tiers: Sell, Reduce, Accumulate and Buy. As a rule, Inderes' investment recommendations and target prices are reviewed at least 2–4 times per year in connection with the companies' interim reports, but the recommendations and target prices may also be changed at other times depending on the market conditions. The issued recommendations and target prices do not guarantee that the share price will develop in line with the estimate. Inderes primarily uses the following valuation methods in determining target prices and recommendations: Cash flow analysis (DCF), valuation multiples, peer group analysis and sum of parts analysis. The valuation methods and target price criteria used are always company-specific and they may vary significantly depending on the company and (or) industry.

Inderes' recommendation policy is based on the following distribution relative to the 12-month risk-adjusted expected total shareholder return.

Buy	The 12-month risk-adjusted expected shareholder return of the share is very attractive
Accumulate	The 12-month risk-adjusted expected shareholder return of the share is attractive
Reduce	The 12-month risk-adjusted expected shareholder return of the share is weak
Sell	The 12-month risk-adjusted expected shareholder

return of the share is very weak

The assessment of the 12-month risk-adjusted expected total shareholder return based on the above-mentioned definitions is company-specific and subjective. Consequently, similar 12-month expected total shareholder returns between different shares may result in different recommendations, and the recommendations and 12-month expected total shareholder returns between different shares should not be compared with each other. The counterpart of the expected total shareholder return ders and scenarios. Thus, a high expected total shareholder return does not necessarily lead to positive performance when the risks are exceptionally high and, correspondingly, a low expected total shareholder return does not necessarily lead to a negative recommendation if Inderes considers the risks to be moderate.

The analysts who produce Inderes' research and Inderes employees cannot have 1) shareholdings that exceed the threshold of significant financial gain or 2) shareholdings exceeding 1% in any company subject to Inderes' research activities. Inderes Oyj can only own shares in the target companies it follows to the extent shown in the company's model portfolio investing real funds. All of Inderes Oyj's shareholdings are presented in itemised form in the model portfolio. Inderes Oyj does not have other shareholdings in the target companies analysed. The remuneration of the analysts who produce the analysis are not directly or indirectly linked to the issued recommendation or views. Inderes Oyj does not have investment bank operations.

Inderes or its partners whose customer relationships may have a financial impact on Inderes may, in their business operations, seek assignments with various issuers with respect to services provided by Inderes or its partners. Thus, Inderes may be in a direct or indirect contractual relationship with an issuer that is the subject of research activities. Inderes and its partners may provide investor relations services to issuers. The aim of such services is to improve communication between the company and the capital markets. These services include the organisation of investor events, advisory services related to investor relations and the production of investor research reports.

More information about research disclaimers can be found at www.inderes.fi/research-disclaimer.

Inderes has made an agreement with the issuer and target of this report, which entails compiling a research report.

Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
10/31/2018	Reduce	0.52 €	0.50€
1/28/2019	Reduce	0.35€	0.40 €
3/6/2019	Reduce	0.45 €	0.47 €
5/15/2019	Reduce	0.58 €	0.60€
6/5/2019	Sell	0.68 €	0.71€
7/24/2019	Reduce	0.68 €	0.63€
10/30/2019	Reduce	0.80 €	0.75 €
2/26/2020	Reduce	0.90€	0.78 €
4/1/2020	Accumulate	0.68 €	0.66€
5/5/2020	Accumulate	0.90€	0.84 €
6/23/2020	Accumulate	0.95€	0.90€
6/24/2020	Reduce	1.30 €	1.19 €
10/28/2020	Accumulate	1.40 €	1.28 €
2/19/2021	Accumulate	1.80 €	1.43 €
4/28/2021	Accumulate	2.00€	1.97 €
6/10/2021	Accumulate	2.00€	1.72 €
7/23/2021	Buy	2.00 €	1.86 €
10/27/2021	Reduce	1.80 €	1.59 €
2/18/2022	Accumulate	1.50 €	1.33 €
4/27/2022	Accumulate	1.45 €	1.24 €
6/28/2022	Accumulate	1.35 €	1.17 €
7/22/2022	Reduce	1.00 €	1.02 €
10/25/2022	Reduce	1.00 €	1.00 €
2/10/2023	Accumulate	1.35 €	1.20 €
4/26/2023	Accumulate	1.45 €	1.29 €
7/20/2023	Accumulate	1.35 €	1.11 €
9/11/2023	Accumulate	1.35 €	1.14 €
10/25/2023	Accumulate	1.30 €	1.11 €
2/9/2024	Buy	1.55 €	1.25€
4/24/2024	Accumulate	1.55 €	1.32 €
7/19/2024	Reduce	1.20 €	1.15 €
7/23/2024	Reduce	1.68 €	1.66 €
9/20/2024	Reduce	1.68 €	1.68 €
12/19/2024	-	-	1.68 €

inde res.

Inderes democratizes investor information by connecting investors and listed companies.

We help over 400 listed companies better serve investors. Our investor community is home to over 70,000 active members.

We build solutions for listed companies that enable frictionless and effective investor relations. For listed companies, we offer Commissioned Research, IR Events, AGMs, and IR Software.

Inderes is listed on the Nasdaq First North growth market and operates in Finland, Sweden, Norway, and Denmark.

Inderes Oyj

Itämerentori 2 FI-00180 Helsinki, Finland +358 10 219 4690

Award-winning research at inderes.fi



THOMSON REUTERS ANALYST AWARDS







Mikael Rautanen 2014, 2016, 2017, 2019

Sauli Vilén 2012, 2016, 2018, 2019, 2020



2012, 2016, 2017, 2018, 2019, 2020



Antti Viljakainen 2014, 2015, 2016, 2018, 2019, 2020

Olli Koponen

2020



Joni Grönqvist 2019, 2020



Erkki Vesola 2018, 2020



Petri Gostowski 2020



Atte Riikola 2020

Connecting investors and listed companies.